

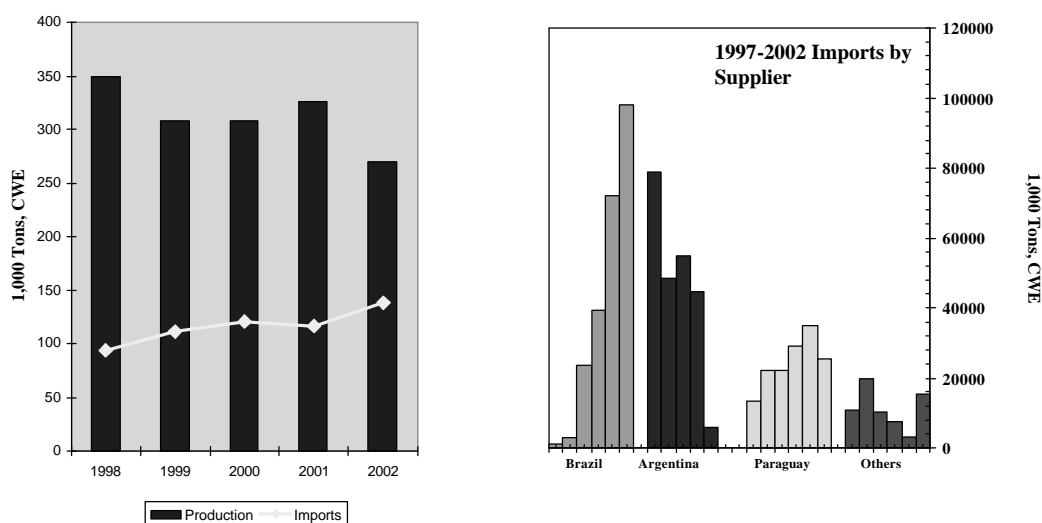
# Chile's Beef Situation

Beef (1,000 tons; carcass weight equivalent)

	1996	1997	1998	1999	2000	2001	2002
Production	353	356	349	308	308	326	270
Imports	85	104	94	111	121	116	138

Not Official USDA data. Sources: UNFAO and Chilean Customs.

## Chilean Imports Grew 16 Percent in 2002



Chile imported 102,000 tons of beef valued at \$158 million in 2002, making it the world's ninth largest beef importer. Virtually all of Chile's beef imports come from its South American neighbors; Brazil and Paraguay combined captured 88 percent of Chile's import market in 2002. According to U.S. customs, beef exports to Chile were primarily preserved and processed beef in 2002; the U.S. share of Chile's beef import market averaged less than 1 percent from 1999-2002. U.S. beef and other meats are restricted due to differences in meat inspection regulations. Consumer cuts of beef are also denied access unless labeled and graded according to Chilean standards, which differ from U.S. standards. With the U.S.-Chilean Free Trade Agreement, both governments agree to immediately recognize each others grading systems, making it possible for USDA to certify beef product for export to Chile. It is expected that U.S. beef will find its niche in the high-end, higher valued Chilean beef market.

**Chile**  
**BEEF IMPORTS**  
(metric tons)

**Fresh/Chilled**

<b>Origin</b>	1995	1996	1997	1998	1999	2000	2001	2002
Argentina	26,163	33,327	38,249	24,418	31,145	25,833	3,388	51
Brazil	0	27	533	684	9,905	17,982	39,140	55,161
Paraguay	1,905	3,644	6,008	10,618	12,338	17,627	22,463	17,718
United States	16	14	8	0	0	0	0	0
Uruguay	1,157	1,189	3,419	6,750	4,907	4,372	1,477	11,300
Others	21	20	15	648	308	111	128	19
<b>Total</b>	<b>29,262</b>	<b>38,221</b>	<b>48,231</b>	<b>43,118</b>	<b>58,602</b>	<b>65,925</b>	<b>66,596</b>	<b>84,249</b>
US market share	0%	0%	0%	0%	0%	0%	0%	0%

**Frozen**

<b>Origin</b>	1995	1996	1997	1998	1999	2000	2001	2002
Argentina	16,873	18,469	18,531	9,680	7,762	4,535	683	0
Brazil	0	18	371	1,494	7,452	11,085	13,803	16,898
Paraguay	2,599	2,712	3,878	5,789	3,930	3,739	3,199	891
United States	48	24	3	0	0	0	0	0
Uruguay	1,189	2,134	4,497	6,291	1,580	1,029	549	0
Others	0	20	17	745	619	0	0	24
<b>Total</b>	<b>20,709</b>	<b>23,377</b>	<b>27,296</b>	<b>23,999</b>	<b>21,342</b>	<b>20,388</b>	<b>18,234</b>	<b>17,813</b>
US market share	0%	0%	0%	0%	0%	0%	0%	0%

**Processed**

<b>Origin</b>	1995	1996	1997	1998	1999	2000	2001	2002
Argentina	436	944	1,249	1,602	1,542	2,524	273	48
Brazil	0	0	0	0	7	18	24	34
United States	26	13	2	47	2	1	0	0
Uruguay	0	0	0	0	0	17	201	0
Others	54	28	11	26	2	0	0	27
<b>Total</b>	<b>516</b>	<b>985</b>	<b>1,262</b>	<b>1,675</b>	<b>1,553</b>	<b>2,561</b>	<b>499</b>	<b>109</b>
US market share	5%	1%	0%	3%	0%	0%	0%	0%

<b>Grand Total</b>	<b>50,487</b>	<b>62,583</b>	<b>76,789</b>	<b>68,793</b>	<b>81,498</b>	<b>88,873</b>	<b>85,328</b>	<b>102,171</b>
Total US market share	0%	0%	0%	0%	0%	0%	0%	0%

Sources: UN trade database for 1995 - 1996 and Servicio Nacional de Aduana, Chile for 1997 - 2002.